

What Customers say they are looking for in a WAN Optimization Strategy



Optimization techniques for wide-area networks (WANs) can improve most organizations' application response times, particularly where network latency is high, which is often due to centralization of servers and IT resources.

- Gartner

Bandwidth continues to represent a significant proportion of operating expenditure for wide-area data networks, many organizations are striving to manage this traffic to optimize the response times of critical applications and reduce costs.

- Gartner

Business Needs

- Eliminate the need for remote infrastructure
- Increases user and IT productivity
- Improve client service
- Centralize information and documents
- Accelerate application performance in branch offices
- Consolidate file servers for security and ease of management
- Implement a standard operating environment for all desktops
- Elimination of all branch-based tape backup and associated risks of losing confidential data
- Eliminate redundant technology

Technical Needs

- Easy to deploy
- Optimize bandwidth
- No changes to client/servers, routers, IP addresses
- No tunnels
- No modifications to QoS or VoIP
- Reduce the time required to manage remote office IT
- Ensure consistent application performance, in any location
- Provide for more reliable disaster recovery

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2nd Gen Architecture

How it works:

Figure 1: Standard Configuration with an appliance at each end of the WAN. Mobile client access for the user on the go.

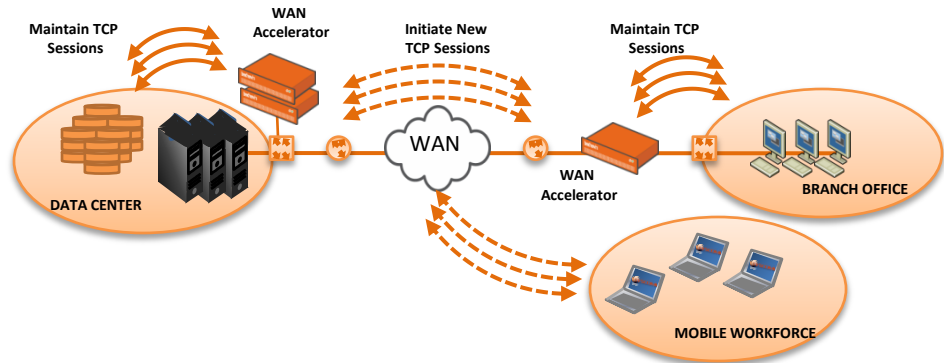


Figure 1

Figure 2: Accelerate Backup and Replication to simplify consolidation.

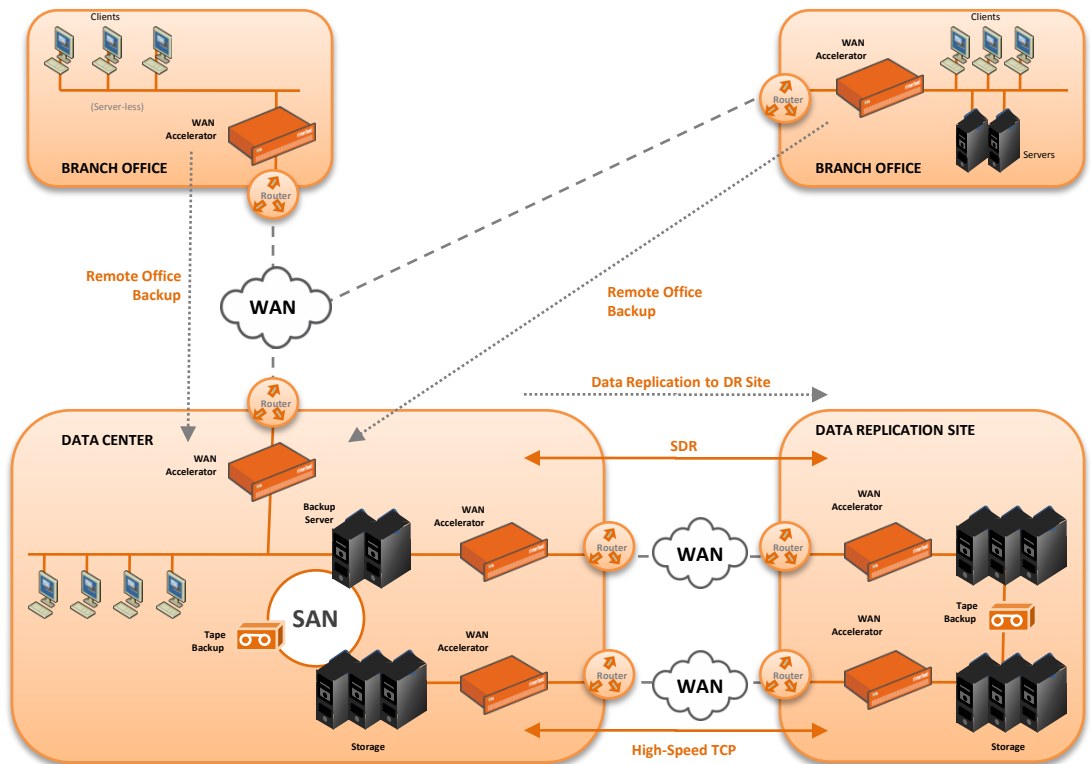


Figure 2

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